

**Ohio Contractors Association
103rd Annual Business Meeting
Columbus Hilton at Easton
December 7, 2021**

Chair Brad Miller called the meeting to order at 8:32 a.m.

The membership was provided a copy of the prior year's meeting minutes via OCA's weekly email dated November 29, 2021. After noting the public availability of prior year's meeting minutes, Chair Miller asked for comments and corrections. Receiving none, a motion was received by Mike Ciammaichella to accept the minutes were accepted as presented. A second to the motion was provided by Amy Hall. There being no further discussion, the minutes were adopted by unanimous voice vote.

Mr. Jimmy Christianson, Vice President, Government Relations of the Associated General Contractors of America, provided a federal report. Mr. Christianson's comments focus on the recent passage of the Infrastructure Investment and Jobs Act and recent updates related to COVID vaccine mandates. The title of his presentation was "The Good, the Bad, and the Ugly: The Latest from Washington, D.C." He first noted that the name of the new law has been changed to the Bi-Partisan Infrastructure Law. Notable highlights of the bill were addressed with an overall positive perspective on what the new law will mean to the heavy/highway construction industry across the nation. At present, no new monies provided by the law has been provided to the states as the Appropriation Committee has yet to decide on the amount to be allocated. An end-of-February deadline has initially been set for resolution of the matter.

Mr. Christianson also laid out the timeline as originally prescribed for mandated vaccine implementation requirements. However, those mandates have since been deferred pending action by the courts to determine the legality of establishing such mandates. The timeline for resolution of vaccine mandate implementation is now unknown. AGC of America will monitor the progress of this matter through the courts and information its membership of any court rulings.

At the conclusion of Mr. Christianson's remarks, Chair Miller introduced OCA Treasurer Meg Rietschlin. Treasurer Rietschlin reported that the annual audit was conducted during the months of July and August. The auditors indicated that the materials presented by the Association present fairly, in all material respects, the consolidated financial positions of the OCA during fiscal year 2021 in accordance with accounting principles generally accepted in the United States. There was no management letter issued. The fiscal year concluded with a 11% decrease in net income due to COVID-related work reductions. This reduction was anticipated; therefore, income was slightly greater than budgeted. Expenses were 2% below the prior year and 4% over anticipated budget.

The Association did receive a Paycheck Protection Plan loan which was provided for by the “CARES Act.” This loan was forgiven by the Small Business Administration in November 2021. An Employee Retention Credit has, also, been applied for. Due to a delay in processing by the federal government, these monies have not yet been received but are anticipated within the next three to six months.

The current fiscal year’s information was presented via a series of charts and graphs. Membership dues as of the end of October are down from the prior year by slightly over \$50,000. It is anticipated this difference will be made up during the second half of the fiscal year as construction activity tends to lag behind the overall economy and will pick up as new federal monies and the state motor fuel users fee increase take full effect. Membership levels have remained steady. As of the end of October, not including reserve funds or restricted chapter funds, net OCA funds are 5% over budget to the good. At the conclusion of her report, Meg Rietschlin offered a motion to accept the Treasurer’s report as presented. Joe Griffin offered a second. With no additional discussion, the report was accepted by unanimous voice vote.

Chair Miller then read the Memorial Resolution honoring:

Al Dean
Noah Lucas
Michael P. Rath

An additional name of Martin Cohen was added to the list as his passing occurred in late December, 2020. The members of the Ohio Contractors Association wish to acknowledge their gratitude for the service and friendship of each of these gentlemen and to express their sympathy to the bereaved family. With the addition of Mr. Cohen, a motion for adoption of the Memorial Resolution was offered by Kyle Lucas. Brian Burgett provided a second to the motion. With no additional discussion, the motion passed by unanimous voice vote.

A slate of members for the Board of Directors was presented for election. This slated was presentation to the general membership at this Annual Business Meeting. Proposed Board members, each for a three-year term (except where noted), are:

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| Mary Fantozzi | Tom Frantz | Brian Froehlich |
| Paul Lorenz | William Luttmmer | Aidan McDonnell |
| Geoff Rinehart | Rod Russell | Matt Sterling |
| Tim Tehan (1-year) | John C. Wagner | |

The slate of members for the Associate Members’ Executive Committee, each serving a 3-year term, include:

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|---------------|---------------|
| Kevin Birch | Jack Kehl |
| Mary Sharrett | Jeremy Taylor |

The slate of members for the Labor Executive Committee, each serving a 3-year term, include:

Barth Burgett
John Igel

Vic DiGeronimo, Jr.
Brad Miller

Chair Miller asked for discussion or objection to the presented slate of Board and committee members. No objection or discussion of the slate was presented. A motion to accept the slate of Board and committee members was offered by Dean Breese. Brad Stammler provided a second to the motion and, without further discussion, the motion passed by unanimous voice vote.

Association officers for CY 2022 were previously voted on by the Board of Directors. OCA officers for CY 2022 include:

Brad Miller (Immediate Past Chair of the Board)
Joseph Griffin (Chair of the Board)
Meg Rietschlin (Vice-Chair of the Board)
Matt Sterling (Treasurer)
Mary Fantozzi (Executive Committee Member)

Out-going Chair Brad Miller provided his final remarks to the membership as Chair-of-the-Board. Brad opened his remarks by stating it was an honor to serve as OCA's Chair-of-the-Board. The achievement of a national highway spending bill with a total of approximately \$9.2 billion in programmed funding coming to Ohio, when combined with the state motor fuel user fee increase of two years ago, should help secure a multi-year funding stream that will be of great benefit to our industry and to the citizens of Ohio for the next five to six years. Numerous workforce development efforts have been undertaken by OCA and its members to encourage heavy/highway construction as a viable career path. Bringing this information to middle schoolers will be beneficial in shaping perceptions of construction careers at an earlier age. Promoting work zone safety through the adoption of a statewide hands-free driving bill remains an ongoing challenge in the legislature but one that will ultimately result in a safer work environment for all of our employees.

Chair Miller named each OCA staff member, highlighting accomplishments each worked on during 2021, and thanked them for their efforts. He appreciated that moving into a virtual communications environment was a major change in how association business is now conducted and that transition is going very well due to the efforts of OCA staff.

In concluding his remarks, Brad expressed his thanks for being elected to the position and encouraged all OCA members to actively participate in education, networking, and committees offered through the association.

Once his comments were completed, Chair Miller called Vice-Chair Joe Griffin to the podium to administer the oath-of-office establishing Joe as Chair-of-the-Board for 2022.

Following the swearing in, Joe thanked Brad for his service and presented Brad with a token of appreciation. Joe then presented the incoming Chair-of-the-Board remarks.

Joe stated it is an honor to be elected OCA Chair-of-the-Board. It is an opportunity to learn more about OCA and more about what members of the heavy/highway construction community in Ohio have on their minds. He encouraged contact with him to identify ways OCA can better service our members' needs. Even though the transportation funding picture is better defined for the next five years as a result of the passage of the Infrastructure Investment and Jobs Act, attention remains necessary as appropriators haggle over setting funding authorization amounts for the current federal fiscal year. In addition, the growth of electric vehicles and how they pay their fair share towards highway user fees will be a matter that must be addressed in the coming years.

Workforce development activities towards establishing an exceptional workforce for the future will, also, be a major focus of contractor attention in the years to come with OCA playing an important role in bringing new talent into the industry.

With a statewide election looming in 2022, OCA will need a strong Political Action Committee (PAC). Investing in OCA's PAC is an investment in the heavy/highway industry. Joe urged every member to give a \$100 contribution. And if you are a past contributor, he challenged each to increase that contribution by \$100. The PAC has helped achieve success in numerous legislative efforts in the past. It must do so for the upcoming elections in 2022.

In concluding his remarks, Chair-elect Griffin again encouraged members to contact him with questions for or concerns about OCA.

At the conclusion of Joe's remarks, Chair Brad Miller returned to the podium and asked for addition matters for discussion from the participating membership or other business. No other issues were brought forth. With that, Chair Miller brought the meeting to a close at 9:25 a.m.